

# Carl K. Johnson

Vice President

## Introduction

Since 1981, Carl Johnson has been a commercial real estate specialist with extensive background in Industrial land and building sales and leasing. From 1993 to 2008 Carl was President and owner of Johnson Commercial Properties and developed a reputation of ethical and diligent client service.

Prior to starting Johnson Commercial Properties, Carl held the position of Senior Sales Executive at Daum Commercial Real Estate Services. During that time Carl was twice named the Top Producing Broker nationally, and held the prestigious honor of being the Top producing broker locally for 9 years.

## Professional Affiliations

- ACBA Arizona Commercial Broker Association, Founder and first president
- ONCOR International

## Career Highlights / Awards

- 2002 & 2003 President of the Southwest Chapter of SIOR® Society of Industrial and Office Realtors.
- Nominated as Industrial Broker of the Year by NAIOP.
- Nominated as Industrial Broker of the Year by CCIM.
- Represented over 10 million square feet of building sales and leases
- Sold over 1,000 acres of commercial land
- Total transaction value over a quarter of a billion dollars
- Shared two National Collegiate Football Championships as All-American offensive tackle at the University of Nebraska.
- 1972 NFL Rookie All Pro Team as an Offensive Lineman

## Education

- BS in Business Administration – University of Nebraska, Lincoln, 1972
- MBA – Arizona State University, Tempe, 1979



## Contact Information:

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## Selected Client List:

Allied Signal Aerospace  
Arizona Paper Box  
Ashland, Inc.  
Bashas' Inc.  
Berge Ford  
Catellus Development  
Del Webb  
Denali National Trust, Inc.  
The Dial Corp  
Foxworth-Galbraith Lumber  
General Electric (TIP)  
Globe Corporation  
Harris Trust Bank  
Horizon Moving Systems  
J.C. Penny Company  
The Midland Life Insurance  
Opus Southwest  
ProLogis Trust  
T & R Properties  
Tech Group of Arizona  
Universal Precision Tools  
Viad Corp  
Willamette Industries