

Chris Migliori 
Executive Vice President
Principal

Career Summary:

- ➔ Top producer in Orange County for commercial/industrial real estate marketing, sales, leasing and corporate relocation.
- ➔ Responsible for negotiating over 768 transactions worth over \$1 billion dollars.
- ➔ Senior Relocation Consultant of Industrial and R&D projects totaling over 30 million square feet.
- ➔ Major liaison in all aspects of Developer/Landlord and Tenant/Buyer representation, including negotiations, proposals, space planning, tenant improvements, lease and sale document negotiations, market analysis, feasibility studies, investment analysis and marketing status reports.

Commercial Brokerage Experience:

- 1989 – Present DAUM Commercial Real Estate Services
Executive Vice President
- 1987 – 1989 Available Properties Brokerage Company
Senior Tenant Representation Consultant

DAUM Commercial Companywide Accomplishments:

- DAUM Commercial "**Number 1 Producer**" 1992, 1994, 1996, 1999, 2000, 2002, 2005, 2006 and 2009
- DAUM Commercial "**Number 2 Producer**" 1995, 1997, 1998, 2001, 2004, 2007 and 2008
- DAUM Commercial "**Top 10**" 1990 – 2009

Education:

- University of California, Santa Barbara
Bachelor of Arts Degree
Society of Industrial and Office Realtors (SIOR)
American Industrial Realtors (AIR)

California's oldest and most experienced commercial real estate brokerage company, DAUM, founded in 1904, has 11 offices throughout Southern California and Arizona. The company provides a full array of commercial real estate services, including brokerage, consulting, leasing, sales and property management.



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Diverse Client List:

Wells Fargo
Ahern Rentals
Custom Building Materials
Husqvarna
Ryerson Steel
Fleet Financial Corporation
Medtronic Cardiopulmonary
Republic Industries
Homexx International
AMA Plastics, Inc.
Hughes Aircraft
Penske Truck Leasing Co
BRE Properties
The Toro Company
Nova Steel
Metropolitan Life Insurance
PacTel Services
C.W. Poss, Inc.
Automotive Caliper Exchange
US Traffic
Aqua Mix
Strouds, Inc.
Overton Moore Properties
Myers Power Products
Consolidated Disposal Services
Elite Access Systems
Bank of America
AC Industrial Properties
Sparkletts Water



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