

Don Palmer

ASSOCIATE VICE PRESIDENT

Warehouse Brokerage Group (San Gabriel Valley)

In his sixth year with DAUM Commercial Real Estate, Don Palmer leads the DAUM Commercial Real Estate Warehouse Brokerage Group in the San Gabriel Valley region.

The San Gabriel Valley Warehouse Brokerage Group at DAUM Commercial Real Estate focuses heavily upon the greater San Gabriel Valley from Pomona / Chino on the East to Pasadena on the west and all points in between. The primary focus of the marketing group is the sale and leasing of industrial space, with a sub emphasis on both ground up development, industrial consulting (manufacturing relocations) and the sale of logistics and construction related properties. Our typical transaction size is from \$3 to \$10 million in size and we take particular pride in having a transaction pipeline that consists of 50% or more in off market deals that are assembled using our extensive knowledge of both the properties and business opportunities that exist within this geographic area. We feel that our ability to bring extensive knowledge of the area to the table to assemble off market transactions in addition to regular on market opportunities is what sets us apart and makes us an excellent resource for both property owners and users in the greater San Gabriel Valley area. We would be happy to discuss your particular business situation and illustrate how we can bring to bear our knowledge database to your benefit.

Don is a graduate of UCLA with a BA in Economics. Prior to his real estate career Mr. Palmer was involved in the logistics industry and serviced accounts that included both import and export requirements as well as locally based manufacturing and their needs. Over the dozen years that Mr. Palmer was involved in the logistics industry he was exposed to literally hundreds of business operations in all their sizes and shapes and consequently he brings an in depth knowledge of both the local business base as well as their processes, needs, customer affiliations and so forth. You will find that Mr. Palmer will hit the ground running with your company because he already understands what you do, why you do it and how that will affect your real estate plan overall.

Mr. Palmer is fluent in Spanish and is currently engaged in learning Mandarin to further the effectiveness of his real estate practice in the San Gabriel Valley. It would be his pleasure to be of service to you.



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