

Gregory M. Johnson

Executive Vice President / Principal

Specialization:

Tenant Representation, Corporate Consulting Services and Investment Sales

Career Summary:

Mr. Johnson joined DAUM in 1996 specializing in Tenant Representation, Investment Sales and Corporate Services. Prior to joining DAUM, Mr. Johnson was associated with CB Richard Ellis Commercial Real Estate Services for 15 years where he focused on Tenant and Landlord Representation, Investment Sales/Acquisition and Corporate Consulting. Mr. Johnson was also associated with Marcus & Millichap Commercial Real Estate Services, Corporate Consulting Group for 2½ years where he specialized in Tenant and Corporate Representation in Southern California. During his career Mr. Johnson has represented clients in the leasing of over 3.5-Million square feet of office space and has represented clients in the sale and acquisition of over \$150 Million of investment properties.

Selected Transactions:

- Exclusive Representative for Tenet Healthcare Corporation in the relocation of their corporate headquarters from Santa Monica, California to Santa Barbara, California for approximately 111,000 □ square feet of office space
- Exclusively representing Tetra Tech, Inc., a nationwide Environmental Engineering firm, in the consolidation of five (5) of their Southern California offices into a single 41,000 □ square foot facility in Orange County, CA.
- Represented the University Credit Union in their \$10 Million purchase and development of a 38,000 □ square foot corporate office building in Los Angeles
- Exclusively represented a Fortune 150 company in their acquisition of a corporate headquarters facility in the Southern California area for approximately 150,000 square feet
- Exclusively represented Tenet Healthcare in the sale of their Santa Barbara corporate headquarters for \$18 Million.
- Exclusively represented Amplica, Inc., a Ventura County Aerospace contractor in the consolidation of their multi-location operations into a single 75,000 square foot facility combining their corporate headquarters with their manufacturing and distribution facilities

Education:

University of California at Los Angeles - B.A. History

Andersen Graduate School of Management, Continuing Education Program

Professional Affiliations:

Oncor International

Society of Industrial and Office Realtors (SIOR)



Contact Information:

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Selected Client List:

Airborne Express
American Business Bank
American Health Properties
American Management Systems
Amplica, Inc.
Arco Corporation
Baxter Healthcare
Blue Cross of California
BMW North America
Boston
Bulldog Communications
Consulting Group
Eastern Development
eSuites, Inc.
JCI Corporation, Canada
Metropolitan Transit Authority MCI Inc.
New York Life Insurance Co.
Novell Incorporated QueensCare
Regency Realty Group
Sonic Facilities Group Solomon Smith Barney
Springs Industries, California
Tenet HealthCare Corporation
Tenet HealthSystems Medical, Inc.
Tetra Tech, Inc.
University of So. California
Viacom



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