

James Connor

Vice President

James A. Connor has been involved in commercial real estate since 1981 and has extensive knowledge and experience in commercial real estate brokerage and advisory services. Mr. Connor joined Daum Commercial in 2000 and specializes in the leasing and sales of commercial properties (office/retail), industrial properties, leased investments and land.

Before joining Daum Commercial, Mr. Connor was a partner in a real estate investment banking firm in West Los Angeles, and prior to that was in charge of an REO Department for a private mortgage lender, where he stabilized and disposed a portfolio of commercial and industrial properties valued at over \$50 million. In addition, Mr. Connor was General Manager of a state-wide commercial brokerage firm and has personally facilitated real estate transactions valued at over \$300 million. He is also a member of Daum's prestigious President's Club (2006).

Mr. Connor is involved with several industry related organizations including ProVisors, NAIOP and ICSC and is past President of several High School Athletic Booster Clubs including the Westlake High School Soccer Booster Club, the Westlake High School Football Booster Club and the Thousand Oaks High School Wrestling Booster Club.

A native of California, Mr. Connor graduated from the University of Southern California with a degree in Business/Finance and was a four-year varsity letterman in baseball including being a member of the 1978 National Championship team. He is also a member of the Marin County Athletic Foundation Hall of Fame. Mr. Connor lives with his wife in Westlake Village, Ca. and has 3 adult children.

Licensed to sell real estate since 1981, Mr. Connor has represented numerous local, regional and national companies with their real estate requirements throughout California, in addition to representing numerous individuals, family trusts, LLC's, private partnerships and corporations with their real estate portfolio's.



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Selected Client List:

**Martin-Marietta Aerospace
RCA
State Farm
William Lyon Co.
Northwestern Mutual Life
First Commercial Corp.
GameStop, Inc.
KB Home
TELACU
CBS Outdoor Advertising
Yum Brands! Inc.
Farmer Boys
Waddell & Reed
7-Eleven, Inc.
Southern California Edison
World Oil
The Olson Company
Storm Western Development
American Copak Corporation
Usedphones.com
Numerous Private Investors**

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