

Joseph Tilton, CCIM

VICE PRESIDENT

Biographical Profile

A dynamic leader and creative sales executive with broad experience representing owners and tenants in the acquisition and disposition of real assets. Joseph Tilton has a record of successfully identifying business opportunities, implementing organizational objectives and solving problems built upon a commitment to excellence and trust through consultative selling style. He is a forward thinking executive focused on win-win transactions leading to long term, ethical and profitable business transactions.

Prior to his affiliation with DAUM, Mr. Tilton managed a \$12 million portfolio of consumer packaging for an international firm. He has conducted business in 47 states as well as Asia giving him a global perspective on today's real estate trends.

Mr. Tilton has been actively involved in wealth creation through real estate for over 36 years, experiencing the ups and downs of several real estate cycles. Joe's client list includes private investors, shopping mall owners, specialized retail grocery chain, sporting goods manufacturer, healthcare, consumer electronics, food processor, clothing manufacturer, and developers. He has closed over \$100-million real estate transactions.

Mission Statement

To serve a defined client base of owners, tenants and investors with consistent and creative real estate solutions culminating in long term relationships and win-win transactions.

Personal

Joe and his wife Barb and their two sons, Jason and Jon are long-time residents of Irvine. Joe has been involved in the coaching and mentoring of youth programs. He is an avid reader and tracker of business trends. His educational background includes a Bachelor of Science degree from California State University – San Luis Obispo, and a MBA degree in Business Administration from Pepperdine University. He earned his CCIM Designation during Summer 2009.



Contact Information:

4675 MacArthur Court
Suite 725
Newport Beach, CA 92660

P 949.242.1714
F 949.242.1074
M 949.981.7977

joe.tilton@daumcommercial.com

CA License #00704864
D/AQ Corp. #01129558