

Kerry L. Cole, CPA, MBA

EXECUTIVE VICE PRESIDENT / BRANCH MANAGER

OVERVIEW

Kerry has over twenty years of success working in commercial real estate brokerage and is the branch manager of DAUM's Inland Empire office. Using this real estate experience, combined with the skills learned as a CPA and MBA, Kerry works with his clients in all aspects of their commercial real estate needs: sales and leasing, investments and leasebacks, land and development in the Inland Empire and San Gabriel Valley.

EDUCATION

- **M.B.A.**, Corporate Finance, 1983 University of Southern California, Los Angeles, CA
- **B.S.**, Accounting, 1981 Brigham Young University
- **A.A.**, Spanish, 1981 Provo, Utah

PROFESSIONAL DESIGNATIONS

- **DAUM President's Club Honors:** 1989, 1990, 1994, 1996, 1997, 2000, 2002 and 2009
- **DAUM Top Ten:** 1996 and 1997
- **DAUM Rookie of the Year:** 1988
- **C.P.A.**, 1985 KPMG--Peat Marwick
- **Affiliations:** American Industrial Real Estate Association, Arcadia Board of Realtors, ONCOR International

PARTIAL LIST OF RECENT TRANSACTIONS

<u>Square Footage</u>	<u>Description</u>
180,000	Lease---Extensive Tenant Improvements
409,464	Land Development---Residential
150,231	Investment Sale---Mixed Use Business Park
229,200	Sublease/Lease Combo
129,400	Investment Sale---Single Tenant Ind'l Building
458,251	Land and 12 Building Industrial Development
65,000	Sale---Industrial Building
40,000	Sale---Industrial Building
231,624	Lease---Industrial Building
72,000	Lease---Flex Building
179,000	Lease---Industrial Building
40,000	Investment Sale



Contact Information:

4120 E. Concours
Suite 400
Ontario, CA 91764

Phone: 909.652.9045
Fax: 909.652.9075
Broker ID# 00946482
DAUM CA License #01129558

kerry.cole@daumcommercial.com

Selected Client List:

Rubbermaid, Inc.
Principal Mutual Life Ins. Co.
Little Tikes, Inc.
O.M. Scotts Company, Inc.
Trammell Crow Company
Falcon Products, Inc.
Santa Fe RR
Beneficial Life Insurance Co.
1st Nationwide Bank
Sigma/Howmet Cercast
The French Company
Principal Financial Group
Majestic Realty
Construction Teamsters Fund
Comstock, Crosser & Assoc.
Koll Corporation
Vestar, Inc.
Capital Bank
Goodwill Industries



ONCOR INTERNATIONAL