

Keith Panza

Associate

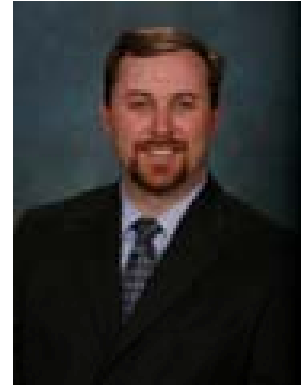
Commercial real estate is Mr. Panza's family business. Keith is partnered with his father, Maury who has a 34 year success record in commercial sales and leasing throughout Southern California. Keith is a relationship driven broker. The Panza team is focused on finding solutions for the many challenges that this market has created for their long time clients.

Having joined DAUM Commercial Real Estate Services as a result of their merger with Collins Commercial, Mr. Panza has brokerage relationships with 50 strong regional commercial brokerage companies throughout North America, Mexico and Europe through DAUM's affiliation with ONCOR International.

Keith is instrumental in providing the team's clients with current market assessments and alternate positioning strategies to help minimize costs and help them position for their next growth phase. Keith brings the analytic and computer skills to the team that compliment Mr. Panza senior's historical understanding of the needs of the many businesses he has served and the many markets in which he has helped those businesses thrive.

Keith's direct transactional experience includes locating and negotiating the sale of a 366,000 sf industrial building in Santa Ana to Greenlaw Partners as well as a 4 acre land sale on which Red Oak Investments demolished a 60,000 sf retail office center and constructed a 385 unit residential condominium.

Keith attended the University of San Diego where he graduated Magna Cum Laude with a BA in Economics and a minor in Marketing. Mr. Panza's strong work ethic, problem solving abilities and display of leadership qualities earned him Dean's list recognition and an academic scholarship throughout his attendance at USD.



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Selected Client List:

Allergan Pharmaceuticals
Trammell Crow Residential
Alexander Haagan Company
Majestic Realty Company
Southern Pacific Railroad
Shaw Development
Dunn Properties

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