

## Michael W. Walsh, SIOR

Executive Vice President/Principal

Michael Walsh has been an extremely influential presence in the Cities of Ventura, Oxnard and Camarillo in Ventura County for future development. He has represented various developers in the area to strategically develop industrial and office product for this expanding market in the County. He has been responsible for working on the development of over 3 million square feet of industrial product in the Oxnard area alone. Over the past few years, Mike has completed 152 transactions for close to 1,900,000 square feet of commercial property valued at \$100,000,000.

### Specialization

Industrial Sales, Leasing, Development Services and Investment Sales in all of Ventura County as well as other areas of Southern California

### Career Summary

Michael has been in the Commercial Real Estate industry for over 31 years, including 23 years with DAUM Commercial Real Estate. He has consistently been the top producing agent in the DAUM Ventura County office for the past thirteen years, as well as qualifying for the elite DAUM "Presidents Club". He has also ranked in the company-wide "Top Ten" sixteen times.

Michael is one of DAUM's shareholders and has served on the Board of the Society of Industrial and Office Realtors (SIOR), Los Angeles County Chapter.

### Major Accomplishments

#### COMPANY WIDE TOP PRODUCER – 2001, 2004

**Ventura County Office Top Producer** – 1989, 1993, 1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008

**DAUM's "Top Ten"** – 1991, 1993, 1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008

**DAUM's President's Club** – 1989, 1991, 1994, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008

### Education

Bachelor of Science in Business Administration, Major in Real Estate  
Minor in Marketing from Cal State Dominguez Hills and San Diego State University

### Professional Affiliations

Society of Industrial and Office Realtors (SIOR)  
National Association of Industrial and Office Properties (NAIOP)  
American Industrial Real Estate Association (AIR)  
National Association of Realtors (NAR)



### Contact Information:

751 E. Daily Drive  
Suite 105  
Camarillo, CA 93010  
**P 805.384.8810**  
**F 805.987.7645**  
**C 805.276.7741**

[Michael.Walsh@daumcommercial.com](mailto:Michael.Walsh@daumcommercial.com)

### Selected Client List:

Amresco  
The GAP  
Pacific Prime Properties  
Frito Lay  
Sunbelt Properties  
Development  
International Playtex  
Teitelbaum Development  
Sumitomo Heavy Industries  
Goldrich & Kest  
Development  
Power One, Inc.

CA License # 00614168  
D/AQ Corp. # 01129558



ONCOR INTERNATIONAL